

Better communication and Teamwork

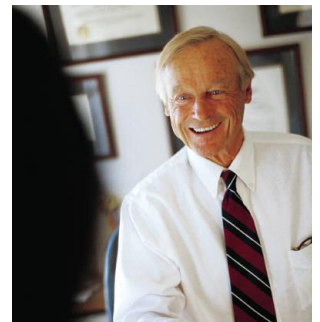
Seminar objectives

The participants will

- Learn to recognize the motives of others
- Should speak more effect fully
- Get aware how to convince others
- Learn how to adapt to the other ones style
- Repeat the DISC-Types
- Learn to appreciate the different behavioural styles as an additional value
- Improve the teamwork and cooperation

Contents

- Motive
- Address motives
- Speaking effective
- Convincing process
- Pacing Rapport Leading
- DISC-Types Refresh
- Teamwork and cooperation the different types
- Improvement of teamwork



Methods

- Lectures
- Group work
- Role-play
- Feedback

Organisation

- Target Groups
 - Administration Service Staff
- Period
 - 1 day